*Preparatory Course for CPWP M2 Examination (2017 Version)	
Certified Private Wealth Professional (CPWP) Module 2 Ethics and Compliance Refresher Programme (2017 Version)	
	15 February – 8 March 2019
	Enjoy a 10% discount off for enrolling 2 or more modules in one time
Programme Outlines Certified Private Wealth Professionals (CPWP) Module 2 – Ethics and Compliance (Ref No: 80/74/29)	
Programme & Module	Outlines
3 Gore Hours HD000000P190212 Regulatory Regime in Hong Kong and Requirements on Sale of Investment Products (Refer to CPWP M2 Exam Syllabus Topic 1, 2)	 Legal and Regulatory Regime in Hong Kong The Banking Ordinance overview Key regulatory requirements applicable to property lending Key Provisions relevant to Private Wealth Management Securities and Futures Ordinance (SFO), Deposit Protection Scheme (DPS) Regulatory Requirements on Sale of Investment Products Sale of investment products: general matters Regulatory requirements relevant to the sale of investment products Professional investor regime Application of the suitability obligation to the sale of specific types of investment products Internal controls
Core Hours HD000000P190213 Relevant Laws and Regulations relating to Client Engagement and Relationship Building	 Core Compliance Knowledge for Private Wealth Management Anti-money laundering (AML) and counter-terrorist financing (CTF) laws and regulations Personal Data (Privacy) Ordinance, Cap 486 Laws and Regulations relating to Client Engagement and Relationship Building Looking for potential customers Understanding restrictions on "suitcase banking" and related risks On-boarding a customer Managing the customer relationship
(Refer to CPWP M2 Exam Syllabus Topic 3)	 When things go wrong Complaint handling Regulatory investigations Powers of SFC and HKMA
3 Gore Hours HD000000P190316 Ethics and Practical Application of Legal and Regulatory Requirements for Private Banking (Refer to CPWP M2 Exam Syllabus Topic 4-6)	 Ethical Standards set by Private Wealth Management Association General principles Risk management and client complaints Fiduciary Duties and Ethical Values Understand issues which appear to compromise professional, legal or ethical standards including any perceptions thereof Duties and obligations of licensed and registered persons and directors: Keep up-to-date & comply with policies and procedures Professional Conduct for Private Banking Put professional interests ahead of personal agenda, avoid and manage conflicts of interest Protect confidentiality of customer data Practical Application of Legal and Regulatory Requirements in private wealth management context Misappropriation of customer assets System and control, Know Your Client (KYC) Other types of misconduct
Core Hours HD000000P190317 Risk Management, Risk Governance and Risk Culture of Private Wealth Management Institutions (Refer to CPWP M2 Exam Syllabus Topic 7-8)	 Controls and Accountabilities; Reporting and Escalation Policies Overview Controls and Accountabilities Reporting and escalation policies Risk Management of Private Wealth Management Institutions Overview of risk management Risk Governance and Risk Culture of Private Wealth Management Institutions Principles of proper risk governance, risk culture, risk appetite and values Relevance of risk governance and culture to a practitioner's business conduct Impact and responsibilities of a practitioner's actions to customers, the institution and other stakeholders Remuneration System Setting and monitoring of remuneration system that align with risk management objectives of the institute Risk management & compliance Ensure personal and team compliance Best practices & case studies

